

# **Older Adult Services Advisory Council Meeting\***

## **Area Agency on Aging IIIA**

### **August 11, 2021**

*Last meeting: July 14, 2021*

## **3:30 – 5:00 pm**

\*This meeting is subject to the Michigan Open Meetings Act.

This meeting is being recorded.

Minutes from this meeting are posted for public review at [www.kalcounty.com/hcs/aaa](http://www.kalcounty.com/hcs/aaa)



# Welcome & Introductions:

## Older Adult Services Advisory Council (OASAC)

- Kelly Quardokus
    - *Q Elderlaw, Council Member, Chair*
  - Tim Charron
    - *Council Member, Vice-Chair*
  - Danna Downing
    - *Council Member/SAC*
  - Kimberly Middleton
    - *Life EMS, Council Member*
  - Kimberly Phillips
    - *Portage Senior Center, Council Member*
  - Dawn Shilts
    - *Portage Senior Center, Council Member*
- Dr. Daniel Brauner
    - *WMed, Council Member*
  - Dr. Margaret Hale-Smith
    - *Council Member*
  - Amanda Willer
    - *Heritage Community of Kalamazoo, Council Member*
  - Mike Quinn
    - *Commissioner, Council Member*
  - Fran Bruder Melgar
    - *Commissioner, Alternate Council Member*

*Thank you!!!*



# Agenda 8/11/21 OASAC Meeting

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- Old Business: Approval of July 14, 2021 Meeting Minutes | 3:40 - 3:45
- New Business:
  - Programmatic Update
    - MSAC Report | 3:45 - 3:55
    - Spending Balance Summary | 3:55 - 4:10
    - MMAP Presentation | 4:10 - 4:25
  - Public Comment Time | 4:25 - 4:40
  - Member Time | 4:40 - 5:00



# Old Business

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- Approval of July 2021 Meeting Minutes | 3:40 – 3:45 pm



# New Business

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MSAC Update | 3:45 – 3:55 pm

Finance: | 3:55 – 4:10 pm

- Spending Balance Summary Reports Available

MMAF Presentation: | 4:10 – 4:30 pm



AREA AGENCY ON AGING - GRANT SUMMARY  
SPENDING BALANCE REPORTS - JUNE 2021  
Fiscal Year: October 2020 - September 2021

Received 7/23/2021

# Grant SBR - June

October 2020 – September 2021

**Target: 75%**

• All Services: **68.69%**

• Underspending: ADC, Staffing

• CM/POS: **70.3%**

• Spending Avg POS services (no ADC, HDM):  
**81.49%**

**Planning:**

• Hiring

LINE ITEM	DESCRIPTION	ANNUAL BUDGET	YTD	REMAINING BALANCES	PERCENT USED
704.00	Salaries	565,900	387,431.87	178,468.13	68.46%
710.00	Fringes	206,200	141,457.05	64,742.95	68.60%
727.00	Printing & Binding	1,100	374.00	726.00	34.00%
728.00	Postage	2,500	2,567.41	(67.41)	102.70%
729.00	Copy Charges	4,100	1,105.90	2,994.10	26.97%
730.00	Office Supplies	7,745	9,169.59	(1,424.59)	118.39%
807.01	Association Dues	7,500	6,763.37	736.63	90.18%
808.00	Contracted Services	1,000	-	1,000.00	0.00%
849.00	Internal Comm & 850.00& 724.00	14,900	13,962.74	937.26	93.71%
860.00	Travel	7,600	544.44	7,055.56	7.16%
901.00	Advertising	200	20.00	180.00	10.00%
940.00	Building Rental	46,111	36,944.80	9,166.20	80.12%
950.21	MMAF - Sr. Services	19,900	19,283.29	616.71	96.90% Provider
950.76	Sr. Services - HIC (Title IIIB)	3,000	-	3,000.00	0.00% Provider
950.83	Legal Aid (Title IIIB)	14,900	10,965.00	3,935.00	73.59% Provider
950.86	Sr. Services - SCS (Title IIIB)	3,000	2,188.81	811.19	72.96% Provider
950.93	Sr. Services - HDM	409,009	324,499.00	84,510.00	79.34% Provider
950.94	Sr. Services - Cong.	268,707	147,354.00	121,353.00	54.84% Provider
950.98	Senior Services - USDA	108,871	39,537.00	69,334.00	36.32% Provider
951.86	POS - HDM	2,500	-	2,500.00	0.00%
951.76	Homemaking Services	152,200	120,363.22	31,836.78	79.08% POS
951.77	In Home Respite Services	241,700	177,995.45	63,704.55	73.64% POS
951.78	Personal Care Services	6,200	5,759.00	441.00	92.89% POS
951.79	Transportation Services	4,800	3,685.96	1,114.04	76.79% POS
951.81	Adult Day Care Services	39,800	287.00	39,513.00	0.72% POS
951.82	Assistive Devices - PERS	21,000	19,294.45	1,705.55	91.88% POS
951.83	Medication Management	5,200	3,884.00	1,316.00	74.69% POS
951.84	Kinship - South County	5,200	3,300.00	1,900.00	63.46% Provider
951.85	Dementia ADC	6,400	-	6,400.00	0.00% POS
956.00	Employee Training	2,300	464.99	1,835.01	20.22%
968.01	Computer Related Expenses	4,900	6,751.31	(1,851.31)	137.78%
997.00	Central Service Costs - Charged to Grant, Maximus	34,700	47,503.91	(12,803.91)	136.90%
997.99	Central Service Costs - GF	233,148	151,141.00	82,007.00	64.83%
TOTAL CENTRAL SERVICE COSTS		267,848	198,644.91	69,203.09	74.16%
TOTAL OPERATING EXPENSES		1,680,191	1,155,709.64	524,481.36	68.78%
TOTAL EXPENSES		2,452,291	1,684,598.56	767,692.44	68.69%
				TARGET %	75.00%



# Millage SBR - June

January 2021 – December 2021

Target: 50%

• Provider: 42.39%

- Underspending: Senior Center Support and ADC

• CM/POS: 44.81%

- Underspending: ADC
- Spending Avg. POS services (no ADC, HDM): 51.95%

Planning:

• Hiring

LINE ITEM	DESCRIPTION	CURRENT BUDGET	YTD	
704.00	Salaries	547,104	222,162.38	
710.00	Fringes	199,981	81,088.70	
727.00	Printing & Binding	1,600	-	
728.00	Postage	2,100	260.71	
729.00	Copy Charges	1,700	220.35	
730.00	Office Supplies	9,500	1,093.14	
807.01	Association Dues	2,200	-	
849.00	Internal Communications & 850.00	18,700	8,058.89	
860.00	Travel	6,700	233.52	
901.00	Advertising	8,700	-	
940.00	Building Rental	53,700	22,366.74	
952.01	Provider - Legal Aid - Guardianship (\$12,000 contracted)	12,000	6,000.00	Provider
952.02	Provider - Guardian Finance - Guardianship (\$38,000 contracted)	38,000	24,387.56	Provider
952.03	Provider - Portage Senior Center - SCS (\$70,400 contracted)	108,600	25,479.97	Provider
952.04	Provider - Ecumenical - SCS (\$57,800 contracted)	21,800	9,067.42	Provider
952.05	Provider - South County - SCS (\$43,800 contracted)	49,600	20,549.55	Provider
952.07	Provider - Ecumenical - Transportation (\$10,000 contracted)	7,700	4,351.18	Provider
952.08	Provider - South County - Transportation (\$11,000 contracted)	15,600	7,980.89	Provider
952.10	Provider - Oakland - ADC (\$75,000 contracted)	75,000	-	Provider
952.11	Provider - WMU-CDS - ADC (\$75,000 contracted)	75,000	47,493.00	Provider
952.12	Provider - Sr Services MMAP	7,500	3,618.49	Provider
952.13	Provider - Sr Services - HDM (\$382,000 contracted)	382,000	179,040.63	Provider
952.14	Provider - Sr Services - Home Safety Repair (\$225,000 contracted)	225,000	102,329.49	Provider
952.18	Provider - Portage Senior Center - HLP (\$57,500 contracted)	57,500	25,468.45	Provider
951.86	POS - HDM	6,000	5,478.15	POS
951.76	POS - Homemaking Services	260,000	110,089.51	POS
951.77	POS - In Home Respite Services	220,000	124,785.29	POS
951.78	POS - Personal Care Services	20,000	8,582.50	POS
951.79	POS - Transportation Services	6,000	3,422.19	POS
951.81	POS - Adult Day Care Services	41,000	5,127.50	POS
951.82	POS - Assistive Devices - PERS	30,000	16,738.05	POS
951.83	POS - Medication Management	15,000	8,531.25	POS
957.78	POS - Special Projects - Gap	2,000	-	POS
951.85	POS - Dementia ADC	-	-	POS
956.00	Employee Training	2,900	1,124.98	
968.01	Computer Related Expenses	8,900	2,650.00	
	<b>TOTAL OF DIRECT EXPENSES</b>		<b>1,077,780.48</b>	
997.00	Central Service Costs - Charged to Millage, Maximus	253,900	107,778.05	
	<b>TOTAL OPERATING EXPENSES</b>	<b>2,045,900</b>	<b>882,307.45</b>	
	<b>TOTAL EXPENSES</b>	<b>2,792,985</b>	<b>1,185,558.53</b>	
699.03	Senior Millage - Utilized	2,792,485	1,185,061.83	
610.00	Donations - Contributions	500	496.70	
	<b>TOTAL REVENUES</b>	<b>2,792,985</b>	<b>1,185,558.53</b>	

\*Actual expenditures %:  
42.45%



# Millage SBR - June

## Target Percent Calculations

### Provider Services Target: 50%\*

Provider Services			
DESCRIPTION	BUDGET	YTD	%
Legal Aid - Guardianship	12,000	6,000.00	50.00%
Guardian Finance - Guardianship	38,000	24,387.56	64.18%
Portage Senior Center - SCS	108,600	25,479.97	23.46%
Ecumenical - SCS	21,800	9,067.42	41.59%
South County - SCS	49,600	20,549.55	41.43%
Ecumenical - Transportation	7,700	4,351.18	56.51%
South County - Transportation	15,600	7,980.89	51.16%
Oakland - ADC	75,000	-	
WMU-CDS - ADC	75,000	47,493.00	63.32%
Sr Services MMAP	7,500	3,618.49	48.25%
Sr Services - HDM	382,000	179,040.63	46.87%
Sr Services - Home Safety Repair	225,000	102,329.49	45.48%
Portage Senior Center - HLP	57,500	25,468.45	44.29%

### Purchase of Service Target: 50%

Purchase of Service (POS)			
DESCRIPTION	BUDGET	YTD	%
HDM	6,000	5,478.15	91.30%
Homemaking Services	260,000	110,089.51	42.34%
In Home Respite Services	220,000	124,785.29	56.72%
Personal Care Services	20,000	8,582.50	42.91%
Transportation Services	6,000	3,422.19	57.04%
Adult Day Care Services	41,000	5,127.50	12.51%
Assistive Devices - PERS	30,000	16,738.05	55.79%
Special Projects - Gap	2,000	-	
Dementia ADC	-	-	

### Program Target: 50%

Program			
DESCRIPTION	BUDGET	YTD	%
Salaries	547,104	222,162.38	40.61%
Fringes	199,981	81,088.70	40.55%
Printing & Binding	1,600	-	
Postage	2,100	260.71	12.41%
Copy Charges	1,700	220.35	12.96%
Office Supplies	9,500	1,093.14	11.51%
Association Dues	2,200	-	
Internal Communications & 850.00	18,700	8,058.89	43.10%
Travel	6,700	233.52	3.49%
Advertising	8,700	-	
Building Rental	53,700	22,366.74	41.65%
Employee Training	2,900	1,124.98	38.79%
Computer Related Expenses	8,900	2,650.00	29.78%

\*66.67% if comparing to *contract term* of September 2020 – October 2021



# Spending/Staffing Update

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## Open Positions with AAA:

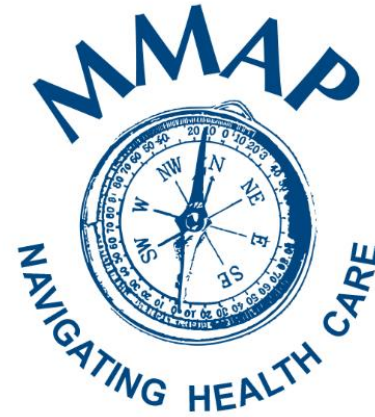
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|------------------------------------|-------------------------|
| • RN Care Manager:                 | 1.0 FTE (grant)         |
| • SW Care Manager:                 | 1.0 FTE (grant)         |
| • SW Care Manager:                 | 1.0 FTE (millage)       |
| • SW I&A Intake/Phone*:            | 1.0 FTE (millage/grant) |
| • Administrative Assistant:        | 1.0 FTE (grant)         |
| • LTC Ombudsman:                   | 1.0 FTE (millage)       |
| • Program Manager/Program Director | 1.0 FTE (millage/grant) |

<https://www.kalcounty.com/hrd/openings.php>



# Michigan Medicare Medicaid Assistance Program (MMAP)

| 4:10 - 4:25



**Call**

**1-800-803-7174**



# MMAP Moved!



**New!** Location: 311 E. Alcott St  
Kalamazoo, MI 49001

**New!** Phone number: 269-373-5158

**New!** E-mail:  
[AAA3Ainfo@Kalcounty.com](mailto:AAA3Ainfo@Kalcounty.com)



KALAMAZOO COUNTY GOVERNMENT

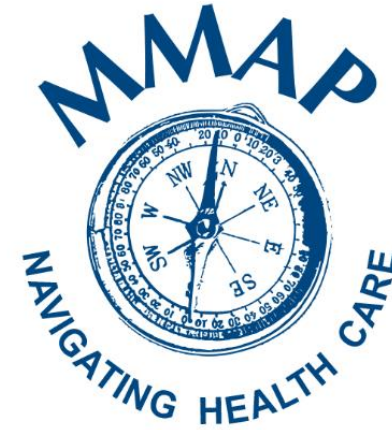
In the Pursuit of Extraordinary Governance

Health and Community Services Department  
Area Agency on Aging IIIA Unit

# What is MMAP?

(Pronounced MAP)

A free service that educates, counsels, and empowers Michigan's older adults, individuals living with disabilities and those who serve them, so they can make informed health benefit decisions. MMAP Volunteers are highly trained and certified in Medicare and Medicaid health benefits, and fraud counseling. Counselors are unbiased and are not connected with any insurance company or licensed to sell insurance.



# MMAP Funded Programs

## State Health Insurance Program (SHIP)

- ❑ A state run program to provide free unbiased counseling to Medicare beneficiaries.
- ❑ **Grant year: April 1- March 31**



## Senior Medicare Patrol (SMP)

- ❑ Empowers and assist Medicare beneficiaries to prevent, detect and report Medicare fraud, errors and abuse.
- ❑ **Grant year: June 1- May 31**



## MI Health Link (MHL)

- ❑ Integrate health care for MI residents who are dually eligible for Medicare and Medicaid.
- ❑ In specific locations throughout MI.
- ❑ **Grant year: Oct 1- Sept 30**



## Medicare Improvements for Patients and Providers Act (MIPPA)

- ❑ Provide outreach and support to Medicare beneficiaries to apply for programs that can lower the cost of Medicare premiums and deductibles.
- ❑ **Grant year: Sept 1- Aug 31**

# Total MMAP Funding

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**\$109,517**

**Senior  
Millage**  
**\$75,085**

**SHIP**  
**\$18,753**

**SMP**  
**\$4,922**

**MHL**  
**\$10,757**

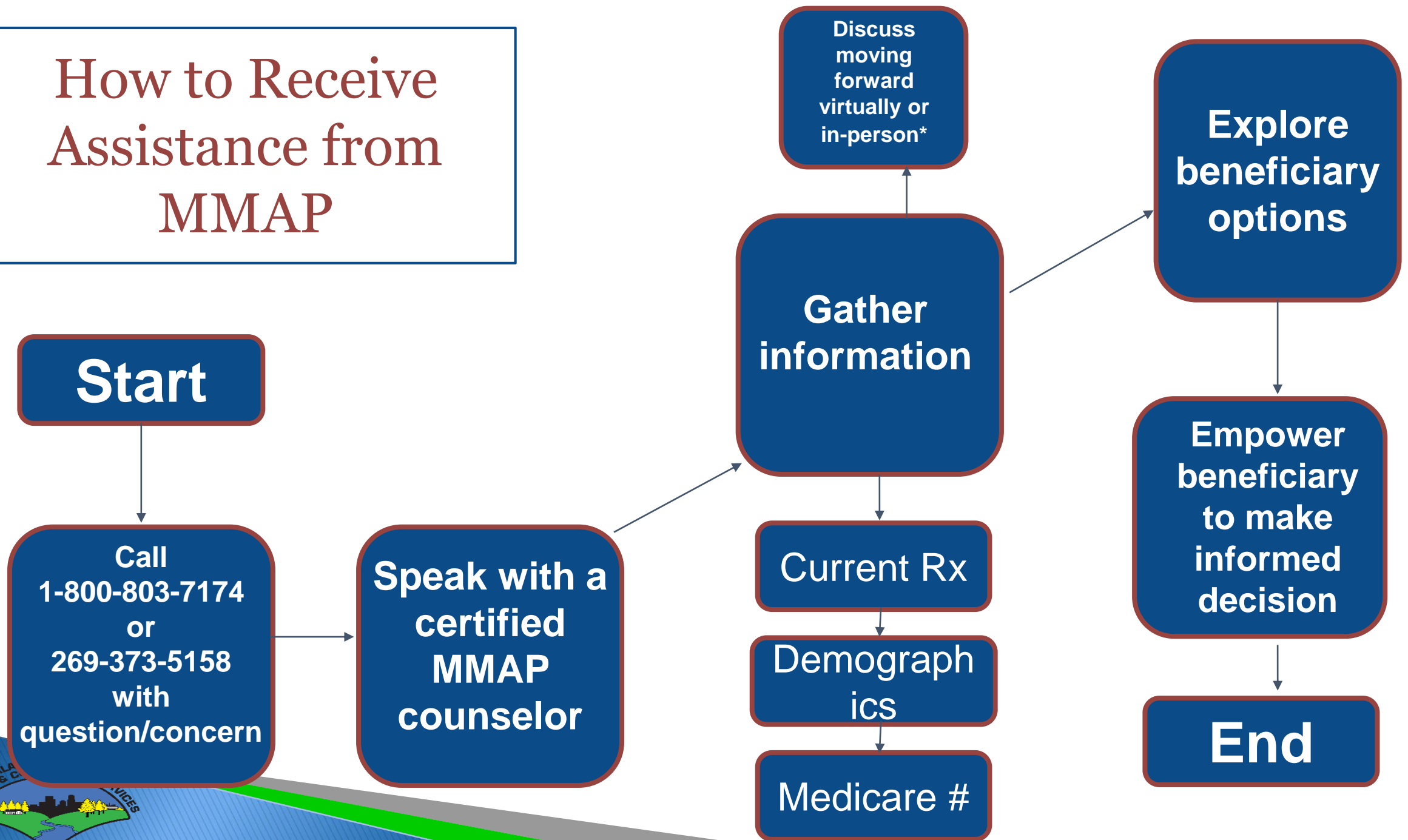
**MIPPA**  
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# How Can a MMAP Counselor Help?

- Compare Medicare plans
- Understand current benefits
- Apply for Medicaid or Medicare Savings Program (MSP)
- Identify and report Medicare/Medicaid fraud and scams
- Review Medicare Summary Notices (MSN)



# How to Receive Assistance from MMAP



# Contact Information

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Regional MMAP Coordinator-Kalamazoo  
Miranda Pearson, LLMSW

P: 269-373-5102

E: [mjpear@kalcounty.com](mailto:mjpear@kalcounty.com)

Website:

<https://www.kalcounty.com/hcs/aaa/mmmap.php>



# Final Agenda Items

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- Public Comment Time | 4:25 – 4:40 pm
- Member Time | 4:40 – 5:00 pm
- Next Meeting: September 8, 2021 3:30pm via Zoom
- Adjournment | 5:00 pm



# Contact Information

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**Intake Line/Information & Assistance**  
**(269) 373-5173**

**Email**  
**[AAA3Ainfo@kalcounty.com](mailto:AAA3Ainfo@kalcounty.com)**

**Website**  
**<https://www.kalcounty.com/hcs/aaa/>**

**311 E. Alcott St, Kalamazoo, MI 49001**

